

Frequently Asked Questions

Is this right for you?



We want to make certain that you have all of the information you need so you can feel comfortable in your decision making process. Here is a list of some of the most commonly asked questions that people want to know about us. Of course, your sponsor, your up-line and our corporate staff are here to assist you with any other questions you might have.

1. How much time will it take?

It's truly up to you and what fits your lifestyle. You may choose to have a little "play-time" by booking a couple parties per month, earning \$100, \$150 or more per party and receiving free jewelry. You may choose to work "part-time" and book a party or two per week earning over \$1200 a month. You may eventually choose to work into a leadership role and have a very profitable 6-figure income and an enjoyable full-time career. Your Stacy McBride Collections business allows you to set your own pace!

2. Do I need to have direct sales experience?

No, the only experience you need is the desire to succeed. If you enjoy being around others and love our products you are already on the right track. We offer on-going training and support through our world-class educational library, our "jewel school", monthly team calls and more. You will also have on-going support from your sponsor, your up-line team and the Stacy McBride Corporate staff.

3. How do I sign up?

It's easy! Simply complete and sign the Personal Application Form, and Consultant Agreement. Be sure to include your sponsor's information if you are being sponsored by a current Stacy McBride Collections Independent Consultant, and choose the month you want to start your Business Builder Bonus—either the current or next month. Then just fax or mail them to our Corporate Headquarters.

4. How do consultants sell the product?

You have lots of options! You can enjoy hostess-sponsored parties or you can be your own hostess. You'll earn extra profit by participating in special events and customized offerings such as "You plus Two's" and private trunk shows. You can also gain additional sales by promoting your personal Stacy McBride Collections webpage and our corporate website to your customer, so they can shop with you 24/7. As an Independent Consultant and "CEO" of your own Stacy McBride Business, you choose when and where you want to work (or should we say play!). Of course, we always recommend parties as they are the best way to build your business and so much fun.

Would you like more options? With our flexible marketing and business plan, you have the choice of selling your inventory at your parties "cash and carry" or by taking orders from your customers. You can even do it both ways to accommodate the way you want to do business.



5. **Why do hostesses love to hold parties?**

Our parties are fun and casual. Hostesses get to set aside the daily hustle and bustle in their lives and spend time with their friends and family. Whether it's a Saturday "champagne brunch", a yummy "chocolate indulgence" party, a "Taste of Italy" gathering or a "just because" theme, our consultants help the hostess create the type of event she desires. Hostesses also know that we don't do "pushy presentations", we just impart a little information and then it's time to play.

FREE PRODUCT--Hostesses, on average will receive \$80-100 in free jewelry, and 6 items at half-price. When friends book their own party off of hers, she receives even more. She will receive a special item valued up to \$50 for only \$10. With a qualifying party of only \$299 in guest sales, a hostess may also choose one of our exclusive "hostess-only" ensembles. These hand-made pieces are valued between 99-\$119 and can be hers for only \$29.99-\$39.99. Oh, and by the way...Corporately WE PAY for the hostess benefit program so that means more profit for you!

6. **How much can I expect to earn on my personal sales?**

You can earn an immediate profit of 25-30% based on your personal retail sales. If you did just 2 average parties per week, that's about \$150 per party. Depending on your goals and the amount of time you are willing to commit to your business you can earn much more.

7. **Are there any special benefits offered to consultants?**

Yes, we have many, but here are just a few:

1. Business Builder Bonus—this incredible opportunity allows you to receive over \$2100 in FREE jewelry of your choice PLUS, additional cash bonuses in your first 90 days. The product is yours so you can decide if you want to wear it, use it to enhance your boutique, use it for incentives or sell it and make over \$1500 in additional profit.
2. Profit Plus—this program helps you keep profits in your pocket on an on-going basis you will receive a 5% supply credit and a 2% jewelry bonus credit, based on your personal commissionable sales (PCV).
3. Quarterly vouchers to purchase items at 1/2 price so you can add new additions to your Boutique.
4. Contests and incentives—ALWAYS!

8. **Is there a minimum sales quota each month?**

All we require is a small quarterly minimum of \$300 in personal sales to be considered "active".

9. **What if I decide this isn't for me?**

The initial investment for our basic Boutique is only \$199, giving you \$350 (at retail) worth of jewelry. If you decide it isn't for you, you are able to recoup your investment by selling your Boutique. By allowing you a flexible way to sell the Stacy McBride Collections line (taking orders or by offering your customers "cash and carry" product), you are in control of your investment.